## Suggested contacts

### ADM

* Mr. Juan Luciano, Chairman of the Board and CEO of ADM, juan.luciano@adm.com
* Mr. Francisco Sanchez, member of the sustainability/corporate responsibility committee, francisco.sanchez@hklaw.com
* Dr. Lei Zhang Schlitz, member of the sustainability/corporate responsibility committee, lschlitz@itw.com

### Bunge

* Mr. Gregory Heckman, Bunge CEO, gregory.heckman@bunge.com
* Ms. Carol Browner, Chairperson of the Sustainability and Corporate Responsibility Committee, cbrowner@albrightstonebridge.com
* Mr. Paul Fribourg, member of the Sustainability and Corporate Responsibility Committee, paul.fribourg@conti.com
* Mr. Erik Fyrwald, member of the Sustainability and Corporate Responsibility Committee, erik.fyrwald@syngenta.com
* Mr. Bernadro Hees, member of the Sustainability and Corporate Responsibility Committee, bernardo.hees@avisbudget.com

## Letter template

Dear [XX],

I am writing to you on behalf of [FIRM’S NAME] in regard to the shareholder resolution on deforestation and native vegetation conversion filed at [ADM/BUNGE] [and to express our intention to support the resolution if it goes to a vote].

As investors, we have a fiduciary duty to assess the financial risks associated with our portfolios and to act in the best long-term interests of our clients. We are concerned by the systemic and material risks that climate change, biodiversity loss, and the degradation of ecosystems poses to our portfolios-- as well as to the health of our societies, economies, and environment. Protecting tropical forests, peatlands, and other native vegetation, including in biomes like the Cerrado, is vital for mitigating these systemic risks.

In recognizing the economic materiality of these systemic risks, we are eager to see companies in our portfolio take steps to mitigate them, in addition to improving disclosure around the company’s exposure to such risks. [HIGHLIGHT YOUR FIRM’S WORK ON OR APPROACH TO ASSESSING DEFORETATION, CLIMATE RISK, BIODIVERSITY, ETC]

We continue to see reports of [ADM/BUNGE]’s ongoing exposure to deforestation and native vegetation conversion. [FEEL FREE TO CITE SOME EXAMPLES]. We support the provisions outlined in the shareholder resolution – [LIST] – as meaningful steps the company could take to align its policy with best practices and more effectively reduce the company’s exposure to clearance.

We support the application of these policies throughout [ADM/Bunge]’s supply chains. We are, however, particularly eager to see how the company plans to address native vegetation conversion in the Cerrado, the region in which [ADM/Bunge] continues to have the greatest exposure to clearance. In particular, we continue to see growing alignment from a number of current and potential customers [as well as other stakeholders] urging suppliers to stop sourcing from land in the Cerrado that was cleared after 2020. In light of this, we urge [ADM/Bunge] to further strengthen its approach to reducing clearance in its soy supply chain by committing to not source soy from producers that have cleared land after 2020.

[IF YOU’RE IN EUROPE, YOU COULD ALSO REFERENCE EUROPEAN LEGISLATION ON DEFORESTATION]

We encourage [ADM/Bunge] to address the issues outlined in the shareholder resolutions and addressed here. [Please be aware, that if the resolution goes to a vote, we intend to support it.] [INDICATE ALSO IF YOU HAVE PLANS TO VOTE AGAINST BOARD MEMBERS FOR FAILURE TO ADDRESS DEFORESTATION/CLIMATE RISK]